

Non-Fat Dry Milk (NFDM) Options in the State of Michigan

The United States Department of Agriculture (USDA) has encouraged state agencies to help utilize the over abundance of Non Fat Dry Milk (NFDM) purchased weekly to support dairy prices. Recipient Agencies (RAs) in the State of Michigan now have several options to reduce food cost by purchasing foods commercially that contain the USDA commodity NFDM. The Michigan Department of Education (MDE) has diverted NFDM for all Michigan schools to various processors. The method of receiving the value of the NFDM varies among the different processors. The following is a summary of what food service directors are required to do for each processor listed:

Land O Lakes Cheese: Six products are available at a discount. Northern Food Service and Total Logistic Company (TLC) will both participate in this program, as well as Gordon Food Service (GFS). To participate, a food service director **must sign an addendum** with the processor and MDE. Order the product from the distributors listed above. The value of the NFDM will automatically be deducted from the cost of the cheese product. There is no need to send in a rebate form. Enjoy the savings. Contact: Bob Broise at 952-495-8175.

Schreiber – Eight products are available at a discount. Both Northern and TLC will participate in this program, as well as GFS. To participate, a food service director **must sign an addendum** with the processor and MDE. Order the product from the distributors listed above. The value of the NFDM will automatically be deducted from the cost of the cheese product. There is no need to send in a rebate form. Enjoy the savings. Contact: Mary Buckmaster at 248-426-7575.

Schwan's: To participate, a food service director **must sign an addendum** with the processor and MDE. Order the product from your distributor. Food service directors must submit a copy of the invoice and the completed rebate form to Schwan's to receive the value of the NFDM. Wait for your rebate check in the mail – and enjoy the savings. (Watch for e-rebating in this school year!!) Contact: Michelle Bott at 877-508-6680, ext. 1103#.

Gilardi's – To participate, a food service director **must sign an addendum** with the processor and MDE. Order the product from your distributor. Food service directors must then submit a copy of the invoice and the completed rebate form to Gilardi's to receive the value of the NFDM. Wait for your rebate check in the mail – and enjoy the savings. Contact: Mary Buckmaster at 248-426-7575.

General Mills Yoplait Yogurt – To participate, a food service director orders product from your distributor. Food service directors must submit a copy of the invoice and the completed rebate form to General Mills to receive the value of the NFDM. **No addendum is necessary** to participate in this state contract. Wait for your rebate check in the mail – and enjoy the savings. Contact: Maureen Otting at 800-869-2326 – x 6221.

Dannon Yogurt - To participate, a food service director **must sign an addendum** with the processor and MDE – this is not a state contract, but a master contract. Order the product from your distributor. Food service directors must submit a copy of the invoice and the completed rebate form to Dannon to receive the value of the NFDM. Wait for your rebate check in the mail – and enjoy the savings. Contact: Russ Jonker at 616-554-5857.